

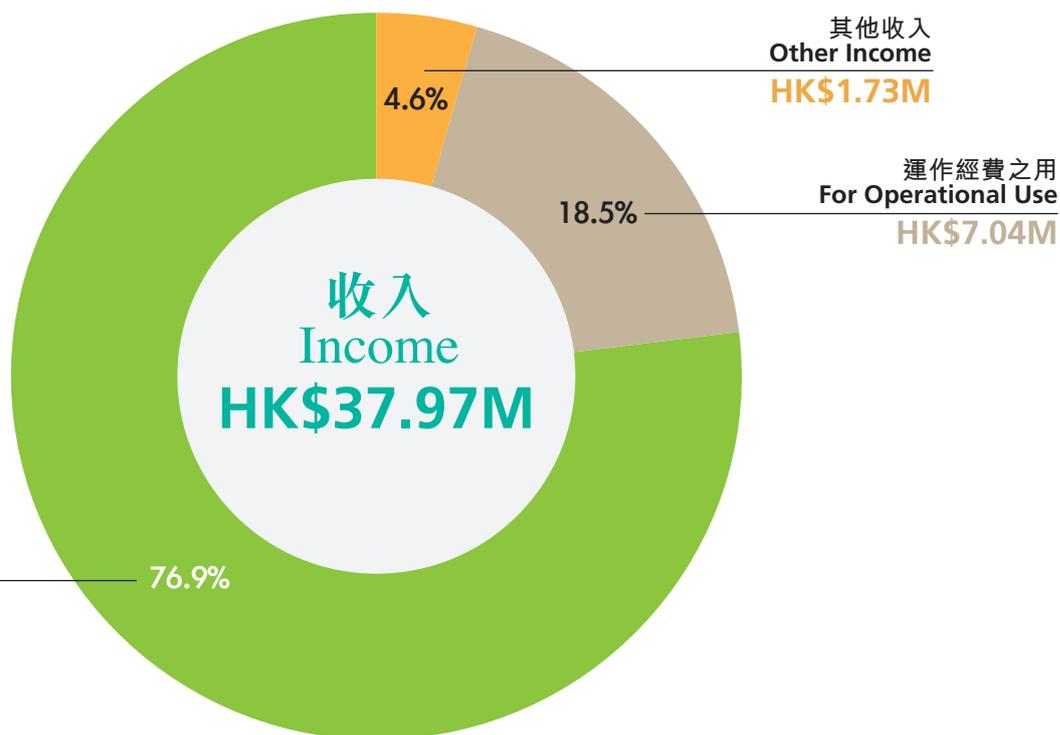
# Financial Highlights

## 財務摘要

此財務摘要 是根據苗圃2011-2012年度經審核之財務報告編製。報告全文已上載 [www.sowers.org.hk](http://www.sowers.org.hk)。

The financial highlights are based on our audited financial statement for the year ended 30 June 2012. The full statements is available on [www.sowers.org.hk](http://www.sowers.org.hk).

善款來源  
Income



助學用途  
For Education Programs  
HK\$29.20M

其他收入  
Other Income  
HK\$1.73M

運作經費之用  
For Operational Use  
HK\$7.04M

苗圃會章規定，助學捐款百分百用於助學用途，運作經費需由指定活動或捐款另外籌措，而沒有說明用途的捐款，需全數撥作助學用途。

According to our Articles, donations received for education are used solely for education programs. Funding for operational expenditure is from donations or activities set up for such purposes. Donations received without any specified purpose will be allocated to education programs in full.

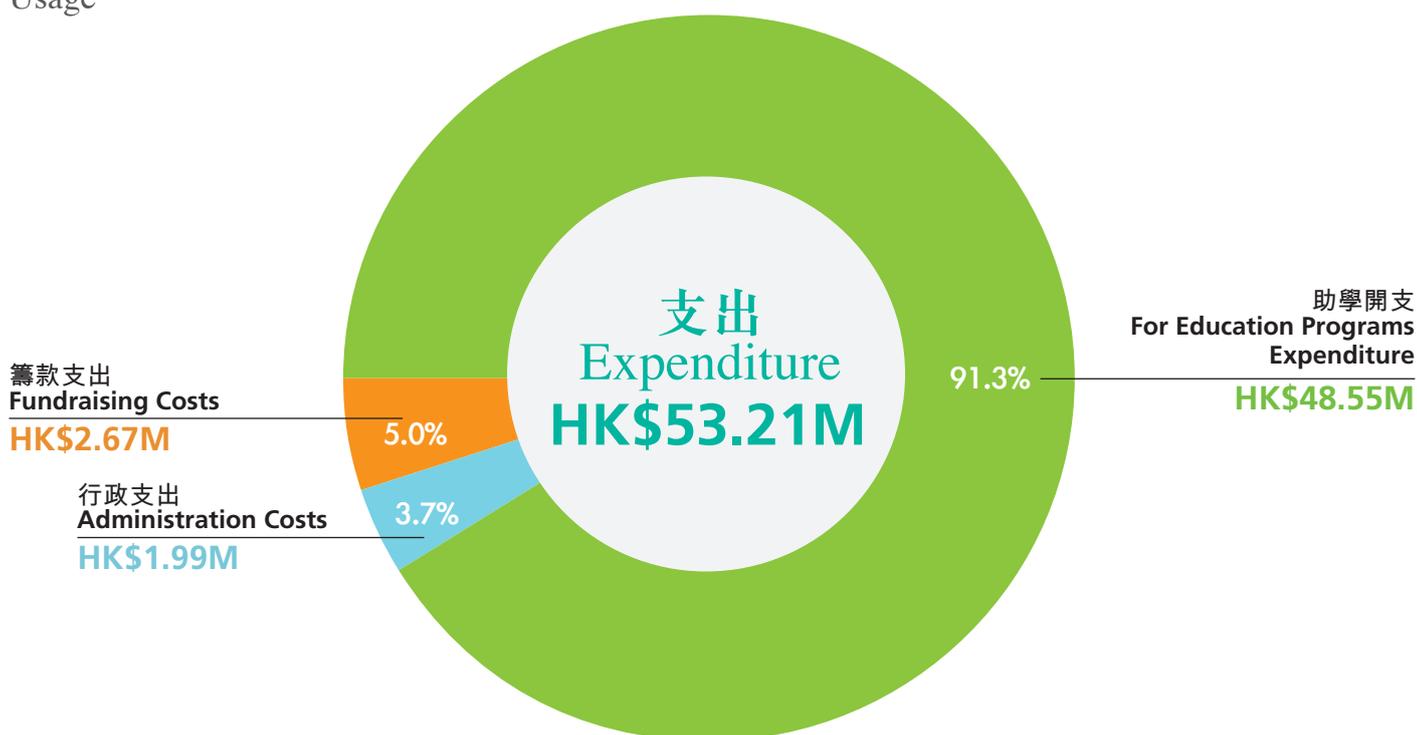
2011–2012年度總收入為3,797萬港元。其中2,920萬是用作包括香港及澳門在內之中國助學項目收入；704萬則為運作經費之用，收入主要來自名譽理事贊助及特定活動捐款。

總開支達到5,321萬港元，其中4,855萬用於助學支出，比收入超出1,935萬。與籌款活動相關之費用為267萬。行政費用則減少20%至少於200萬。

For the year ended 30 June 2012, total income amounted to HK\$37.97M, of which HK\$29.20M were received for the purpose of education programs in China (including Hong Kong & Macau). HK\$7.04M were raised for operational use, mainly from sponsorships of council members and specific function donations.

Total expenditure amounted to HK\$53.21M, of which HK\$48.55M were used for various education projects, exceeding the income by HK\$19.35M. Fundraising costs amounted to HK\$2.67M, and administration expenses were reduced by 20% to less than HK\$2.00M.

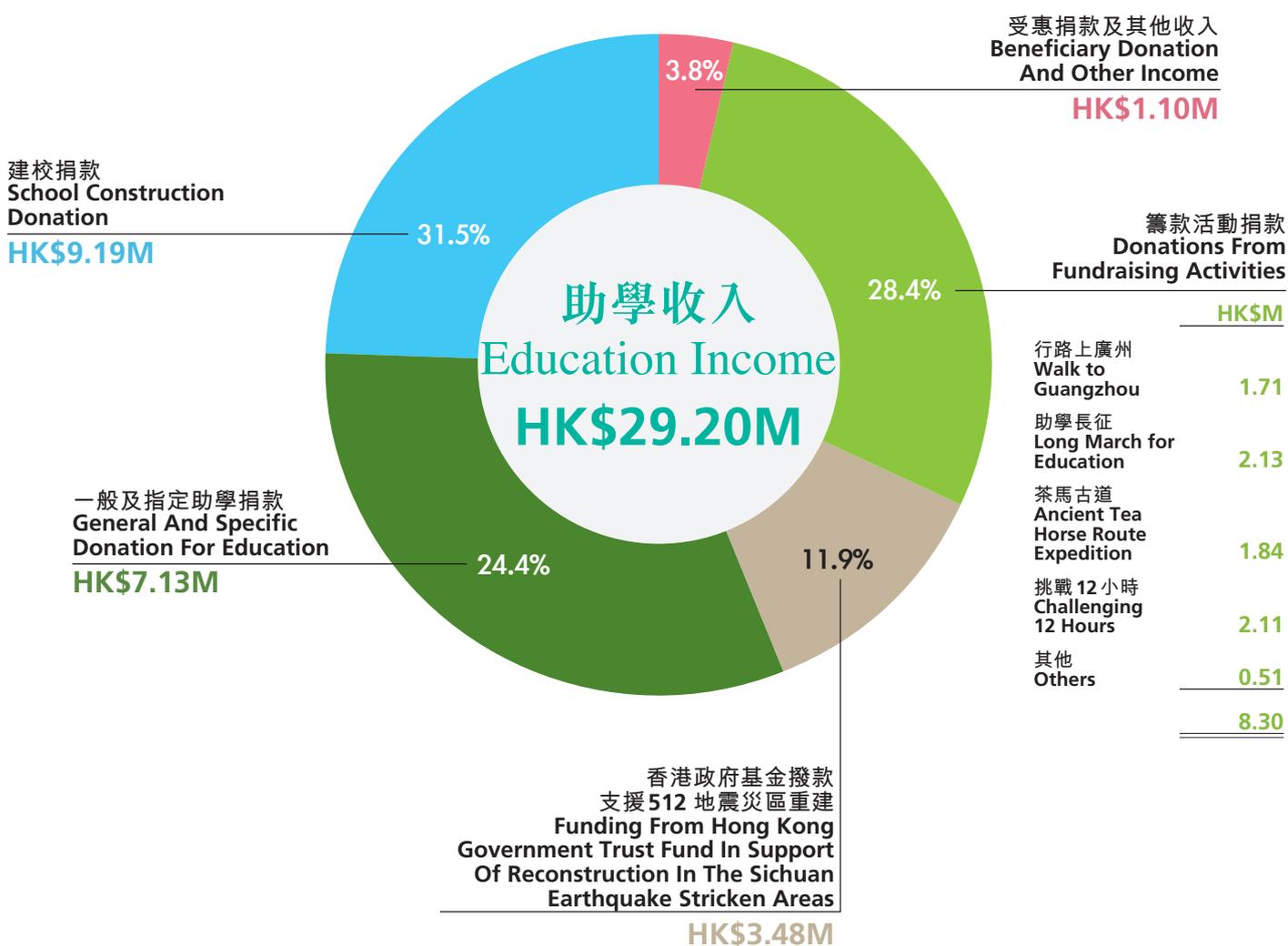
## 善款用途 Usage



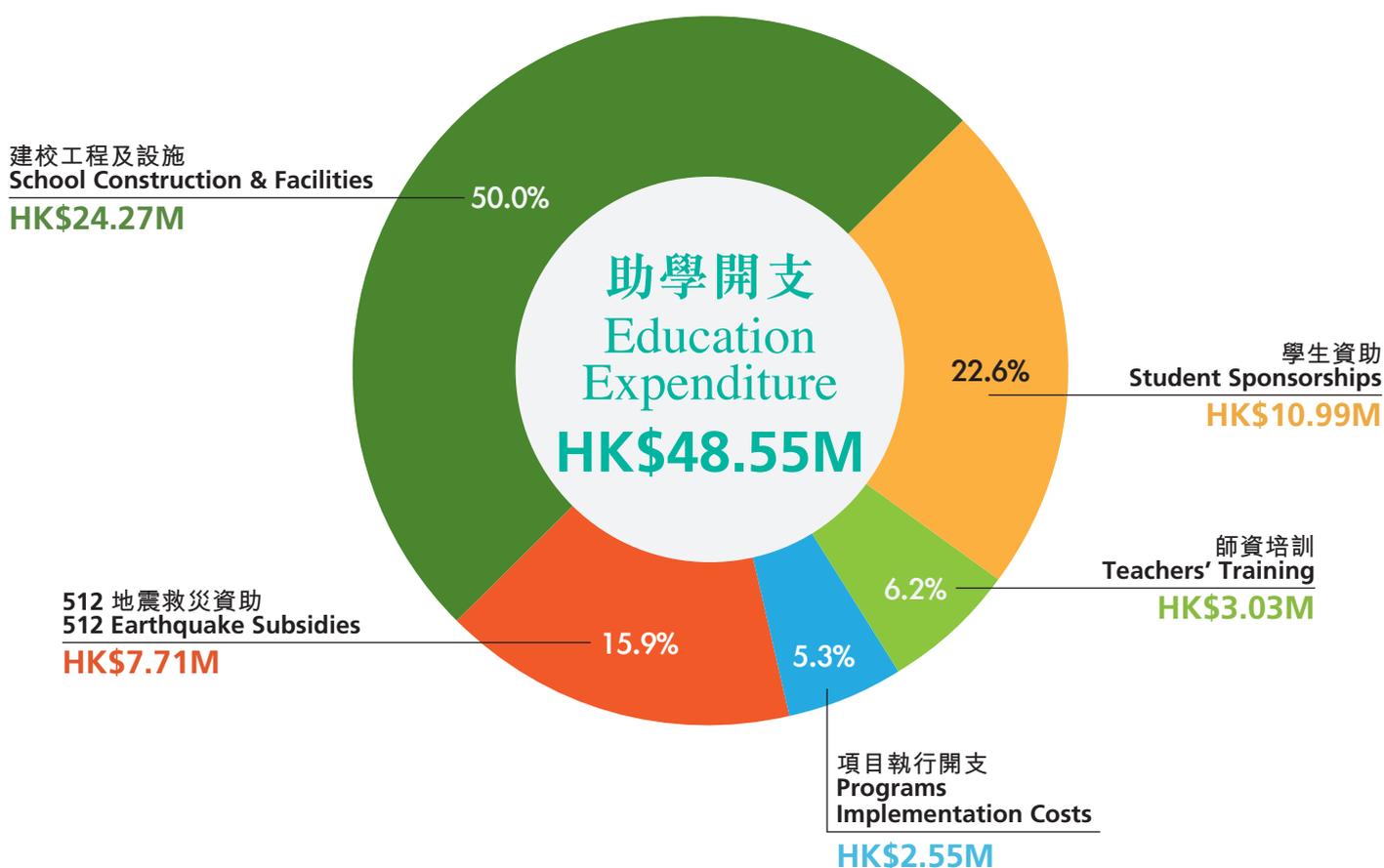
助學收入來源及支出分析如下：

The sources of education income and education programs expenditure are analysed as follows:

助學收入來源  
Sources of Income for Education Programs



助學開支用途  
Education Programs Expenditure



2012年6月30日之基金結餘有9,912萬港元，包括助學基金之7,566萬。減去已批出之6,633萬助學承擔，可動用之助學基金僅餘933萬，只能應付不足三個月的助學開支。

Fund balances as at 30 June 2012 amounted to HK\$99.12M, including HK\$75.66M for education programs. After deducting the commitments for HK\$66.33M, the education funds balance was left with HK\$9.33M, representing less than 3 months expenditure.