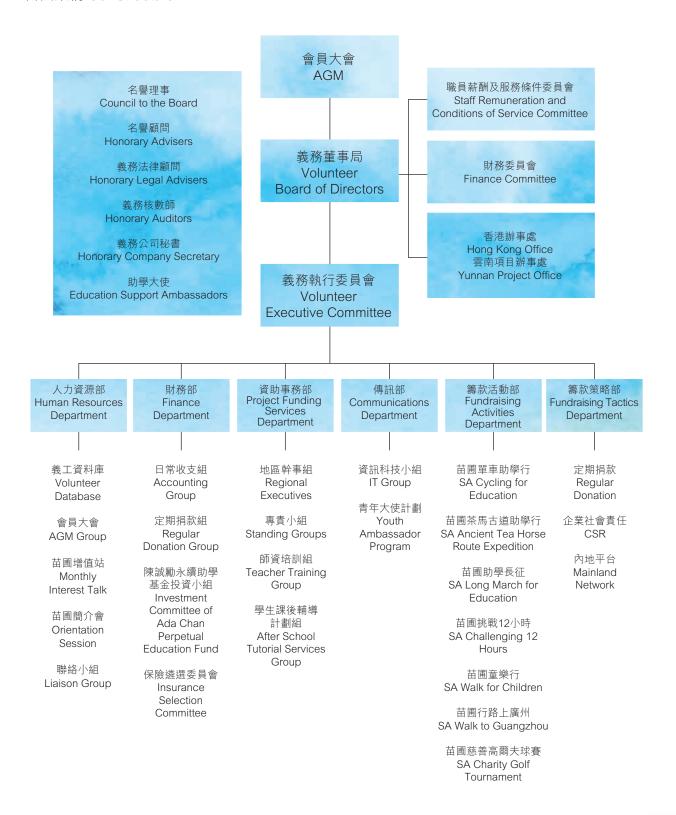
苗圃架構 Our Structure



Governance and People

義工、職員的分工與合作

苗圃多年來一直以「義工主導」的模式運作,籌款活動及資助項目絕大部份由義工策劃及執行。在1992年創會時,苗圃並沒有受薪職員,所有工作都是由會員或義工負責。隨著苗圃的發展,在一些必須日間辦公時間處理的、短期和長期等工作碰到了瓶頸,於是在95年開始聘任職員輔助會務,此模式一直沿用至今。

義工和職員的關係密不可分,相輔相成共同完成工作。苗圃的三層架構分工明確全面,層層遞進,包括義務董事局、義務執行委員會(下稱董事局及執委會)及各執行部門。董事局及執委會成員均由來自社會不同界別行業的義工擔任,貢獻其專長。

董事局負責制定會方的整體策略發展,對財務、 資助項目及其他重大事情有審批及決策權,由總 幹事支援及執行決策。而執委會下屬於董事局, 由各執行部門的部長組成,帶領部門執行各項實 務工作,現時按不同功能設有6個部門,涵蓋日 常會務的不同範疇,由執行幹事支援。各部門的 工作由部長、義工委員及職員合作完成。

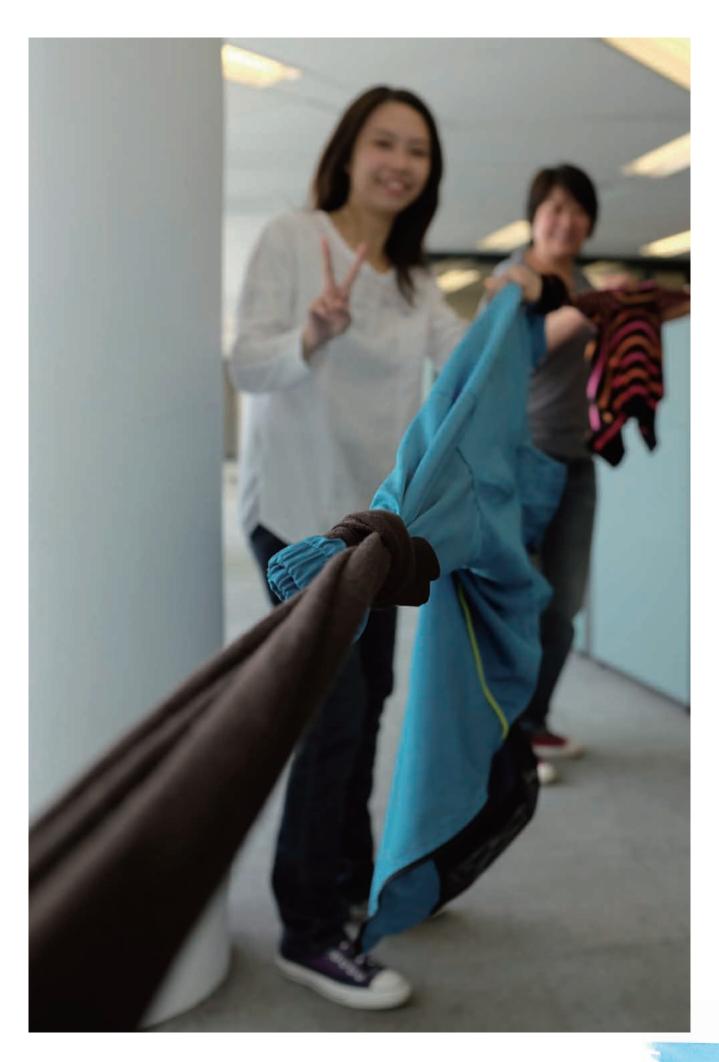
Volunteers, Division of Labor and Cooperation of Staff

"Volunteer based" is one of the characteristics of Sowers Action, most of our fundraising activities and subsidizations are coordinated and executed by volunteers. All subsidies related works were handled by volunteers when Sowers Action was just established, but we started to recruit full time staff to assist in daily operations since 1995 due to continuous expansion of our operation scale.

The 3-layer organization structure shows the inseparable relations between volunteers and staff. Volunteer Board of Directors, Volunteer Executive Committee (hereinafter called "Board" and "Excom") and Departments are working in different functions and specific aspects.

The Board is responsible for setting up organizational development strategy and making important decisions on finance, subsidy and other important issues, supported and executed by the CEO. Different department heads formed the Excom, which subordinate to the Board. We have 6 departments to cover all functions of our work recently with coordination of Executive Officer.





Governance and People

董事局及執委會成員雖為義工,但肩負重任,承 擔苗圃的工作和發展,各人均懷著一顆熾熱的 心,為內地貧困地區的教育貢獻已力。以下介紹 各層架構的職能:

- 1. 義務董事局職能
 - (a) 制定政策
 - (b) 審議報告
 - (c) 監察及審批財政預算
 - (d) 委任/辭退職員或義工幹事
 - (e) 要求職員或義工幹事提交研究、調查 或工作報告
 - (f) 就涉及會務的重大事情作出決策
 - (g) 代表本會出席外界機構或團體的活動,及代表本會發言
 - (h) 代表苗圃與外界機構簽署合約
 - (i) 負責簽署支票、匯票
 - (j) 審議通過各項資助項目
 - (k) 審議通過與會務有關的各項工作守則 及工作指引
 - (1) 通過接納新會員
 - (m) 於會員大會休會期間,就會章進行解釋,對有關會務的各項投訴裁決,為 最終決定
 - (n) 董事局採用集體負責制

Though the Board and Excom are formed with volunteers, they wholeheartedly contribute their effort for the development of Sowers Action and improve education environment in rural China. Below introduce the function of different structure:

- 1. Functions of Volunteer Board of Directors
 - (a) Formulate policy
 - (b) Review report
 - (c) Monitor and approve financial budget
 - (d) Appoint/dismiss staff member or volunteer committee
 - (e) Request staff members or volunteer committee to submit research, investigation or progress report
 - (f) Make decision on important issues related to the organization
 - (g) Represent the organization to attend activities of external parties or organizations, and act as spokesperson of the organization
 - (h) Represent the organization to sign contracts with external parties
 - (i) Responsible for the signing of cheque and draft
 - (j) Review and approve all subsidy projects
 - (k) Review and approve all the code of practice and advisory guidelines related to the organization
 - (I) Approve the acceptance of new member
 - (m) Explain the M&A, and make a final decision on related complaints when AGM is in recess
 - (n) Volunteer Board of Directors adopts collective responsibility

2. 義務執行委員會職能

- (a) 董事局下按職能設立執行部門,職責 為處理日常會務運作。現行分為資助 事務部、傳訊部、籌款活動部、財務 部、人力資源部、籌款策略部。各部 部長、委員會主席、及小組組長等由 董事局委任
- (b) 處理日常會務,執行董事局的議決、 決策
- (c) 所有投訴,先經執委會處理,如遇當 事人對執委會對投訴的處理仍有不滿 時,可向董事局尋求裁決
- (d) 如遇涉及本會重大問題的事項,而又 未有董事局既定政策情況下,執委會 必須先尋求董事局的指引,再作進一 步行動
- (e) 如執委會主席無法履行其職務時,由 執委會副主席代行

董事局有審批權、否決權、調查裁決權及解釋權。而執委會則有高度自治權,受董事局監督。

2. Functions of Volunteer Executive Committee

- (a) Volunteer Board of Directors establishes different functional departments to execute general operational duties. Volunteer Executive Committee includes Project Funding Services Department, Communications Department, Fundraising Activities Department, Finance Department, Human Resources Department and Fundraising Tactics Department. All department heads, committee chairperson, project team heads, etc., are appointed by Volunteer Board of Directors
- (b) Responsible for the daily operations of the organization, and execute the policies and strategies of Volunteer Board of Directors
- (c) All the complaints first go through by Volunteer Executive Committee. In case complainant is not satisfied with the decision taken by Volunteer Executive Committee, complainant can seek a review of decision to Volunteer Board of Directors
- (d) In case of absence of policies formulated by the Volunteer Board of Directors when encountering critical issues related to the organization, Volunteer Executive Committee must seek advice from Directors before further action
- (e) If the Chairperson of Volunteer Executive Committee fails to perform the duties, the Deputy Chairperson shall perform the functions and duties of the Chairperson

Volunteer Board of Directors has the right of approval, denial, investigation and decision and explanation. Volunteer Executive Committee is autonomous in fulfilling its functions and supervised by Volunteer Board of Directors.

Governance and People

3. 職薪會職能

為董事局常設的一個功能性委員會,如有需要董事局可直接委派成員出席職薪會,同時職薪會擁有完全決定權。主要工作包括:

- (a) 制訂及檢討職員服務條件
- (b) 制訂年度薪級表,制訂必須參照每年 政府薪酬趨勢結果
- (c) 評核各職員的工作表現
- (d) 訂定增聘職員的薪酬及服務條件

4. 財委會職能

- (a) 向苗圃行動董事局提供意見及負責
- (b) 制訂及定期檢討苗圃行動的財務監管 制度
- (c) 制訂苗圃行動周年預算案
- (d) 進行定期內部審查及提出改善方案
- (e) 監察及改進苗圃行動的財務運作
- (f) 建議苗圃行動各基金之管理

3. Functions of Staff Remuneration and Conditions of Service Committee

It is a standing functional committee. If necessary, Volunteer Board of Directors can assign director to attend the commit whilst the committee has the full discretion in making decision of staff remuneration. The major job duties are:

- (a) Formulate and review the employment terms and conditions
- (b) Formulate annual pay scales with reference to the result of Government annual pay trend survey
- (c) Conduct employee appraisal for all staff members
- (d) Formulate the terms of appointment and conditions of service for new recruits

4. Functions of Finance Committee

- (a) Provide suggestions and report to Volunteer Board of Directors
- (b) Formulate and regularly review financial regulatory system
- (c) Formulate annual budget plan
- (d) Conduct periodic internal review and propose improvement plan
- (e) Monitor and improve financial operation
- (f) Suggest the management methods of all related funds



義工服務

苗圃行動一直以來,以義工主導的模式運作,主要工作崗位如董事局、執行委員會、籌款活動籌委等,有賴會員和義工組成。能吸引更多義工無私投入助學工作,是為苗圃持續發展重要因素。

人力資源部在本年度重新整合,包括定期的部門會議、制訂新的會員和義工面見及安排工作流程,並作及時追蹤記錄,以加強處理人力資料的效率和效益,務使會員和義工更快投入合適的義務工作崗位,減少流失,亦可以為各部門提供更多新血。多位義工定期在日間到會址處理會務,促進了職員及會員和義工間的溝通,更容易及快捷地配合及支援會方工作。例如協助資助事務部整合已建學校資料,本部安排了多位義工定時到會址工作,處理速度因而加快了不少。

Volunteering

From the very beginning, Sowers Action has been running by a volunteer based model. Its major operation units such as Board of Directors, Executive Committee and Fundraising Committee of various activities are comprised of its members and volunteers. The sustainable development of the organization will also consist in retaining and further recruitment of volunteers who can selflessly devote themselves for educational aid.

Human Resources Department has undergone an overhaul in the year. Departmental meetings are held regularly. A new orientation and volunteer start-up program with timely follow-up and record tracking for our freshmen has been established to enhance efficiency and effectiveness in human resources information management. It is our aim to shorten lead-time of having our new members or volunteers settle and perform in appropriate positions so as to reduce losing of valuable human capital and drive intake of personnel for other departments. A number of volunteers come to our office regularly in day time to assist our business. Their contribution makes things easy and fosters communication among our staff and volunteers which facilitates coordination, deployment and support the accomplishment of our various initiatives. For instance, the department has sent several volunteers to come to our office regularly to assist Project Funding Services Department in aligning information of constructed schools, thus reducing the time required for data processing.

Governance and People

2014年5月,本部開始整理會址及葵涌倉庫的庫存,經過多位義工的努力,騰出了寶貴空間,並為儲存物品分類及記錄,有助會務運作更暢順。在整理倉庫的同時,向多家中學的圖書館及其他慈善團體送出由苗圃出版之書冊,推廣苗圃助學訊息。

今年本部增設了會員福利小組,為會員、義工、 捐資者及活動參加者尋找優惠和福利,藉此增加 持份者熱誠,亦是對他們長期支持苗圃的一點回 饋。第一項福利為汽油公司的入油優惠,苗友可 以申請折扣卡,在入油時可獲得額外折扣優惠, 反應不錯。而定期舉行的苗圃增值站及普通話班 亦會繼續舉行,為會員義工提供學習機會,並可 凝聚力量,保持會員義工與會方的聯繫。

我們來年將會繼續加強會員義工的發展及維繫,並優化義務工作安排,增加他們對會務的積極性,逐漸壯大苗圃團隊,參與助學工作,最後,更多的內地貧困學生得以受惠,就是所有苗友的心願。

In May 2014, the department began to tidy up our office and the Kwai Chung warehouse and do inventory. Through the efforts of several volunteers, valuable space was freed up and storage items were recorded and reclassified, enabling our business to run more smoothly. Simultaneously, we gave our published books to libraries of a number of secondary schools and other charitable organizations to promote our ideas on education aid.

To promote our stakeholders enthusiasm and give compliments for their long-term support to Sowers Action, we set up a "Member Welfare Team" in the year which focuses on searching for and identifying special offers and good deals to our members, volunteers, donors and participants in our activities. The first favorable treat is the eligibility for special offers from gasoline companies. Sowers supporter can apply for the discount cards to enjoy additional discount when filling petrol and the campaign are well-received. Moreover, our "Monthly Interest Talk" keeps on opening courses regularly and Mandarin classes continue to be held to provide various learning opportunities to our members and volunteers as well as unite us as a team and maintain contact between members or volunteers and the organization.

In coming years, we will further strengthen the development of our team comprising by members and volunteers and relationship among ourselves and optimize task arrangement to increase volunteers' enthusiasm. As such, our team in participation of education aid can grow gradually. It is the unanimous wish of our Sowers supporter to assist poverty-stricken students in Mainland China.

苗圃團隊 Our Team

名譽理事

伍永漢先生

吳永光先生

李穎妍小姐

周智聰先生

孟顧迪安女士

林漢武律師

施永青先生

洪磯正醫生

梁天富先生

莊宏仁先生

陳炎光先生

陳炳根先生

馮玉珍女士 葉鄧麗芬女士

劉富榮教育基金有限公司

羅啟堅先生

名譽顧問

李焯芬教授

梁君國博士

程介明博士

楊清瑞先生

義務法律顧問

何善應律師

李鳳翔律師

陳可義律師

龔麗艷律師

義務核數師

陳黃鍾蔡會計師事務所

黃偉健會計師事務所

德勤 • 關黃陳方會計師行

義務公司秘書

卓佳秘書商務有限公司

助學大使

張家輝先生

排名按中文筆劃序

Council to the Board

Mr. Ng Anthony

Mr. Eric Ng

Ms. Vivian Li

Mr. Andrew Chau

Mrs. Louise D.A. Mon

Mr. Frederick H. M. Lam

Mr. Shih Wing Ching

Dr. Hung Kei Ching Kevin

Mr. Eddie Leung

Mr. Chuang Hong-Jen

Mr. Chan Yim Kwong

Mr. Raymond Chan

Ms. Gayle Fung

Mrs. Fannie Yip

Professor Fu Wing Lau Education Foundation

Mr. Eric Lo

Honorary Advisers

Prof. Lee Chack Fun

Dr. Leung Kwan Kwok

Dr. Cheng Kai Ming

Mr. Yeo C.S. Jimmy

Honorary Legal Advisers

Mr. Lincoln Ho

Mr. Li Fung Cheung, John

Mr. Chan Hor Yee, Alex

Ms. Gon Liyan

Honorary Auditors

CWCC

W.K. Wong & Co.

Deloitte Touche Tohmatsu

Honorary Company Secretary

Tricor Secretaries Limited

Education Support Ambassador

Mr. Cheung Ka Fai, Nick

The list is in Chinese stroke order.

Governance and People

| 義務董事局 | Volunteer Board of Directors |
|-------|------------------------------|
| | Volunteen Board of Birectors |

| 主席 | Chairperson | 何毅良 | Albert Ho |
|-----|--------------------|-----|----------------|
| 副主席 | Deputy Chairperson | 毛錫強 | Gilbert Mo |
| | | 張少雲 | Bolivia Cheung |
| 董事 | Directors | 白保羅 | Paul Pak |
| | | 張漢芬 | Alex Cheung |
| | | | |

歐豪 Eddie Ho 李雪冰 Vickie Li

義務執行委員會 Volunteer Executive Committee

| 主席 副主席 籌款活動部部長 | Chairperson Deputy Chairperson Head of Fundraising Activities Department | 蔡兆明 張容貞+ 張益謙 | Choi Shiu Ming Marjorie Cheung+ Cheung Yik Him |
|----------------------|--------------------------------------------------------------------------|--------------------|------------------------------------------------------|
| | | 張群卿* | Rosetti Cheung* |
| 傳訊部部長 | Head of Communications Department | 鍾志傑 | Kidd Chung |
| 傳訊部副部長 | Deputy Head of Communications Department | 黃淑勤 | Rain Wong |
| 資助事務部部長 | Head of Project Funding Services Department | 梁玉潔+ | Leung Yuk Kit+ |
| 人力資源部部長 | Head of Human Resources Department | 張民光 | Thomas Cheung |
| 財務部部長 | Head of Finance Department | 趙森如 | Billy Chau |
| 籌款策略部部長 | Head of Fundraising Tactics Department | 張少雲 | Bolivia Cheung |

職員薪酬及服務條件委員會 Staff Remuneration and Conditions of Service Committee

| 召集人 | Convener | 張漢芬 | Alex Cheung |
|-----|-----------|-----|---------------|
| 委員 | Committee | 程淑瑩 | Vanessa Ching |
| | | 林建民 | Jay Lam |
| | | 蔡明威 | Benjamin Choi |
| | | 歐豪 | Eddie Au |

財務委員會 Finance Committee

| 召集人 | Convener | 趙森如 | Billy Chau |
|-----|-----------|-------|----------------|
| 委員 | Committee | 容夏谷 | Victor Yung |
| | | 陳小慧 | Ivy Chan |
| | | 林健民 | Jay Lam |
| | | 張少雲 | Bolivia Cheung |
| | | 許彬彬+ | Brianna Hui+ |
| | | 陳桂蒲 + | Bonnie Chan+ |

籌款活動部

Fundraising Activities Department

| 部長 | Head of Department | 張益謙 | Cheung Yik Him |
|------|--------------------|------|-----------------|
| | | 張群卿* | Rosetti Cheung* |
| 委員 | Committee | 李枝滿 | Moon Li |
| | | 林樂欣 | Rita Lam |
| 項目幹事 | Project Officer | 何嘉倩+ | Bonnie Ho+ |
| | | 凌慧聰* | Ling Wai Chung* |

苗圃單車助學行 2013

Sowers Action Cycling for Education 2013

| Convener | 張景成 | Kent Cheung |
|-----------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Deputy Convener | 潘少芳 | Poon Siu Fong |
| Tour Leader | 李達熹 | Lee Tat Hei |
| Resources | 梁燕榮 | Ewing Liang |
| Resources & General Affairs | 高雪清 | Nicole Ko |
| Promotion | 江志鴻 | Darren Kong |
| | 張嘉進 | Kevin Cheung |
| Corporate Sponsorship | 林寧 | Jenny Lam |
| | 鄺之欣 | Joyce Kwong |
| | 潘麗明 | Liza Pun |
| | 何翠珊 | Tracy Ho |
| Information Technology | 林潔冰 | Patty Lam |
| Secretary & Treasurer | 周有嬌 | Yuki Chow |
| Coordinator | 吳芹瑋 | Phoebe Ng |
| | Deputy Convener Tour Leader Resources Resources & General Affairs Promotion Corporate Sponsorship Information Technology Secretary & Treasurer | Deputy Convener Tour Leader Pesources Resources & General Affairs Promotion Corporate Sponsorship Information Technology Secretary & Treasurer Tour Leader 李達熹 李達熹 不達熹 李達熹 李達熹 李達熹 李達熹 李漢 高雪清 下本鴻 張嘉進 Corporate Sponsorship 林 寧 『 『 『 『 『 『 『 『 『 『 『 『 |

苗圃茶馬古道助學行2013

Sowers Action Ancient Tea Horse Route Expedition 2013

| 總監 事務協助 | Convener Coordinator | 徐子渏 楊 坤 | Hazel Tsui Yeung Kwan |
|------------|----------------------------|------------|--------------------------|
| 外事副總監 | Deputy Convener (External) | 廖國球 | Frank Liu |
| 內務副總監 | Deputy Convener (Internal) | 陳健勤 | Chan Kin Kan |
| 行動組 | Operation | 陳惠貞 | Christina Chan |
| 總務組 | General Affairs | 吳秀芳 | May Ng |
| | | 張念斯 | Cheung Lim Sze |
| 宣傳組 | Promotion | 黃銘基 | Ken Wong |
| 籌款組 | Fundraising | 鄭玲玲 | Ling Ling Cheng |
| | | 陳玉媚 | Lilian Chan |
| | | 杜展華 | Winnie To |

中銀香港苗圃助學長征2013

BOCHK Sowers Action Long March for Education 2013

| 總監 | Convener | 夏金寶 | Ha Kam Bo |
|-------|-----------------------------------|-----|--------------|
| 籌款副總監 | Deputy Convener (Fundraising) | 李潔雲 | May Li |
| 宣傳副總監 | Deputy Convener (Promotion) | 林志偉 | Billy Lam |
| 行動副總監 | Deputy Convener (Operation) | 羅傑明 | Roger Lo |
| 總務副總監 | Deputy Convener (General Affairs) | 姚錦鴻 | Tony lu |
| 財務 | Treasurer | 尹淑貞 | Susy Wan |
| 秘書 | Secretary | 彭素恒 | Nicole Pang |
| 籌委 | Committee | 李志強 | Raymond Li |
| | | 李明威 | Lee Ming Wai |
| | | 廖素蘭 | Sarah Liu |
| | | 劉潔明 | Lau Kit Ming |
| | | 羅小鳳 | Eva Luo |
| | | 廖仲良 | Mick Liu |

| 苗圃挑戰12小時慈善越野 馬拉松2013 | Sowers Action Challenging 1 | 2 Hours Charity W | alkathon 2013 |
|----------------------------------------|-------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------|
| 總監 行動副總監 宣傳籌款副總監 | Convener Deputy Convener (Operation) Deputy Convener | 梁興平 鄧群英 冼玉蓮 | Happy Leung Michelle Tang Melina Sin |
| 財務 資訊科技 行動 | (Promotion & Fundraising) Treasurer Information Technology Operation | 董慧恩 郭恒進 高 輝 | Vivian Tung Derek Kwok Ko Fai |
| J 対 | Operation | 羅永波王婉平 | Stephen Law Grace Wong |
| 苗圃童樂行2013 | Sowers Action Walk for Child | Iren 2013 | |
| 總監 行動副總監 宣傳籌款副總監 行動 | Convener Deputy Convener (Operation) Deputy Convener (Promotion & Fundraising) Operation | 林樂欣 關艷蘭 陳曼藝 練文苑 | Rita Lam Carrie Kwan Wendy Chan Mad Lin |
| 宣傳籌款 | Promotion & Fundraising | 李劍霞 藍杏芳 張容貞+ | Esther Lee Rita Nam Marjorie Cheung+ |
| 聯絡 | Liaison | 葉麗華 | Grace Ip |
| 苗圃行路上廣州2014 | Sowers Action Walk to Guan | gzhou 2014 | |
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| 西藏自治區 | Xizang(Tibet) Autonomous Regio | on 顏 巧+ | Yan Qiao+ |

| 其他項目 | Others | | |
|----------------------------------|--------------------------------------------------------|----------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------|
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Early Childhood Teachers

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Zhang Chunxia

蘇州幼教導師

Zhang Jing Yu

張璟玉

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Governance and People

水富苗圃兒童福利院

Shuifu Sowers Children's Home

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General Affairs Officer
Living Assistant
Health Care Worker
Health Care Worker
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Driver
Culinary Staff

Culinary Assistant

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祝苗圃能夠繼續在內地貧困地區提供適時及溫暖的幫助,亦希望貧困地區學生老師能感受到我們彼此互愛的精神!

I wish Sowers Action continues their efforts and wholehearted support in remote areas in China, and all the students and teachers in deprived regions can feel our love and concern.

Marco Yeung 義工 Volunteer

你們的資助對我的家庭來說是雪中送炭,給了我很大的鼓勵,我一定會更加努力地學習,爭取在今年的高考中考出好成績,將來盡所能報答好心人,孝敬父母。

Your subsidies are the greatest gift to my family which light up my life. I will work very hard and try my best in the coming national college entrance exam. I will take good care of my parents and contribute to the society.

小菊 雲南省受助學生 Xiao Ju Sponsored Student in Yunnan Province

